

**John R. Wood Properties. Inc.**  
**Select Broker Quarterly Detail by Price**  
**Select Broker 1 Q 2015 Quarterly Detail.xlsx**

			Side Data									
			L			S			Total Volume	Total Units	Total % of Volume	
Year Qtr	Select Broker Company Name	Code	Volume	Units	% of Volume	Volume	Units	% of Volume				
2015-1	AMERIVEST	A	\$ 6,332,860	36	0.25%	\$ 4,410,500	24	0.17%	\$ 10,743,360	60	0.42%	
		B	\$ 5,247,950	15	0.20%	\$ 8,603,300	25	0.33%	\$ 13,851,250	40	0.54%	
		C	\$ 1,200,000	2	0.05%	\$ 3,490,000	6	0.14%	\$ 4,690,000	8	0.18%	
		D	\$ 755,000	1	0.03%	\$ 1,910,000	2	0.07%	\$ 2,665,000	3	0.10%	
		E	\$ 5,175,000	3	0.20%	\$ 6,510,000	5	0.25%	\$ 11,685,000	8	0.45%	
		F	\$ 2,320,000	1	0.09%	\$ 4,785,000	2	0.19%	\$ 7,105,000	3	0.28%	
	BERKSHIRE HATHAWAY FLORIDA	A	\$ 5,795,300	33	0.23%	\$ 5,226,916	30	0.20%	\$ 11,022,216	63	0.43%	
		B	\$ 15,118,278	44	0.59%	\$ 12,471,028	35	0.48%	\$ 27,589,306	79	1.07%	
		C	\$ 4,009,500	7	0.16%	\$ 5,432,900	9	0.21%	\$ 9,442,400	16	0.37%	
		D	\$ 4,350,000	5	0.17%	\$ 2,455,000	3	0.10%	\$ 6,805,000	8	0.26%	
		E	\$ 12,667,500	9	0.49%	\$ 15,442,000	11	0.60%	\$ 28,109,500	20	1.09%	
		F	\$ 4,325,000	2	0.17%	\$ 10,470,000	3	0.41%	\$ 14,795,000	5	0.58%	
		G	\$ 5,225,000	1	0.20%	\$ 18,404,522	3	0.72%	\$ 23,629,522	4	0.92%	
	COLDWELL BANKER	A	\$ 7,978,500	47	0.31%	\$ 7,147,930	42	0.28%	\$ 15,126,430	89	0.59%	
		B	\$ 14,324,052	41	0.56%	\$ 12,100,400	36	0.47%	\$ 26,424,452	77	1.03%	
		C	\$ 5,839,500	9	0.23%	\$ 5,618,500	9	0.22%	\$ 11,458,000	18	0.45%	
		D	\$ 5,154,900	6	0.20%	\$ 4,224,900	5	0.16%	\$ 9,379,800	11	0.36%	
		E	\$ 10,298,000	7	0.40%	\$ 6,983,238	5	0.27%	\$ 17,281,238	12	0.67%	
		F	\$ 5,750,000	2	0.22%	\$ 9,170,000	3	0.36%	\$ 14,920,000	5	0.58%	
	DOWNING FRYE	A	\$ 16,715,607	98	0.65%	\$ 16,975,317	94	0.66%	\$ 33,690,924	192	1.31%	
		B	\$ 45,148,977	126	1.76%	\$ 46,970,742	132	1.83%	\$ 92,119,719	258	3.58%	
		C	\$ 24,577,899	40	0.96%	\$ 24,534,135	40	0.95%	\$ 49,112,034	80	1.91%	
		D	\$ 14,830,500	17	0.58%	\$ 18,180,636	21	0.71%	\$ 33,011,136	38	1.28%	
		E	\$ 22,795,500	18	0.89%	\$ 24,383,980	19	0.95%	\$ 47,179,480	37	1.83%	
		F	\$ 23,570,000	8	0.92%	\$ 35,420,000	12	1.38%	\$ 58,990,000	20	2.29%	
	FORREST	G	\$ 7,400,000	1	0.29%			0.00%	\$ 7,400,000	1	0.29%	
	GULF COAST INTERNATIONAL PROP	A	\$ 152,000	1	0.01%			0.00%	\$ 152,000	1	0.01%	
		B	\$ 784,000	2	0.03%	\$ 1,828,000	5	0.07%	\$ 2,612,000	7	0.10%	
		C			0.00%	\$ 500,000	1	0.02%	\$ 500,000	1	0.02%	
		D	\$ 850,000	1	0.03%	\$ 1,590,000	2	0.06%	\$ 2,440,000	3	0.09%	
		E	\$ 3,210,000	2	0.12%	\$ 1,750,000	1	0.07%	\$ 4,960,000	3	0.19%	
		F	\$ 3,800,000	1	0.15%			0.00%	\$ 3,800,000	1	0.15%	
		G	\$ 31,300,000	4	1.22%	\$ 27,800,000	4	1.08%	\$ 59,100,000	8	2.30%	
	JOHN R WOOD	A	\$ 14,283,835	84	0.56%	\$ 14,161,594	77	0.55%	\$ 28,445,429	161	1.11%	
		B	\$ 36,193,695	102	1.41%	\$ 29,697,295	83	1.15%	\$ 65,890,990	185	2.56%	
		C	\$ 24,509,722	40	0.95%	\$ 20,061,900	33	0.78%	\$ 44,571,622	73	1.73%	
		D	\$ 17,467,500	20	0.68%	\$ 14,677,500	17	0.57%	\$ 32,145,000	37	1.25%	
		E	\$ 45,692,000	32	1.78%	\$ 43,877,500	32	1.71%	\$ 89,569,500	64	3.48%	
		F	\$ 56,881,500	19	2.21%	\$ 30,545,500	11	1.19%	\$ 87,427,000	30	3.40%	
		G	\$ 5,250,000	1	0.20%	\$ 12,350,000	2	0.48%	\$ 17,600,000	3	0.68%	
	KELLER WILLIAMS ELITE	A	\$ 5,215,850	28	0.20%	\$ 4,162,100	23	0.16%	\$ 9,377,950	51	0.36%	
		B	\$ 9,362,750	28	0.36%	\$ 7,996,700	24	0.31%	\$ 17,359,450	52	0.67%	
C		\$ 2,205,000	4	0.09%	\$ 3,484,502	6	0.14%	\$ 5,689,502	10	0.22%		
D		\$ 2,665,000	3	0.10%	\$ 980,000	1	0.04%	\$ 3,645,000	4	0.14%		
E		\$ 1,325,000	1	0.05%	\$ 1,235,000	1	0.05%	\$ 2,560,000	2	0.10%		
NAPLES REALTY SERVICES	A	\$ 1,392,700	8	0.05%	\$ 1,078,200	6	0.04%	\$ 2,470,900	14	0.10%		
	B	\$ 2,438,360	8	0.09%	\$ 1,774,500	5	0.07%	\$ 4,212,860	13	0.16%		
	C	\$ 580,000	1	0.02%	\$ 540,000	1	0.02%	\$ 1,120,000	2	0.04%		
	D			0.00%	\$ 830,000	1	0.03%	\$ 830,000	1	0.03%		

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			L			S			Total Volume	Total Units	Total % of Volume
2015-1	NAPLES REALTY SERVICES	F			0.00%	\$ 2,200,000	1	0.09%	\$ 2,200,000	1	0.09%
	PREMIER SOTHEBYS	A	\$ 4,365,750	24	0.17%	\$ 4,831,000	28	0.19%	\$ 9,196,750	52	0.36%
		B	\$ 18,516,150	50	0.72%	\$ 16,518,020	46	0.64%	\$ 35,034,170	96	1.36%
		C	\$ 10,534,825	17	0.41%	\$ 9,976,700	16	0.39%	\$ 20,511,525	33	0.80%
		D	\$ 12,721,939	15	0.49%	\$ 18,642,889	21	0.72%	\$ 31,364,828	36	1.22%
		E	\$ 35,252,500	26	1.37%	\$ 33,557,580	23	1.30%	\$ 68,810,080	49	2.68%
		F	\$ 62,505,000	23	2.43%	\$ 36,142,982	11	1.41%	\$ 98,647,982	34	3.84%
		G	\$ 58,756,522	9	2.28%	\$ 56,377,000	7	2.19%	\$ 115,133,522	16	4.48%
	PREMIERE PLUS REALTY COMPANY	A	\$ 14,406,200	78	0.56%	\$ 15,903,089	89	0.62%	\$ 30,309,289	167	1.18%
		B	\$ 20,432,950	61	0.79%	\$ 30,069,257	88	1.17%	\$ 50,502,207	149	1.96%
		C	\$ 8,415,000	15	0.33%	\$ 5,800,175	10	0.23%	\$ 14,215,175	25	0.55%
		D	\$ 11,245,000	13	0.44%	\$ 7,870,000	9	0.31%	\$ 19,115,000	22	0.74%
		E	\$ 9,899,000	7	0.38%	\$ 11,220,500	8	0.44%	\$ 21,119,500	15	0.82%
		F	\$ 6,840,000	2	0.27%	\$ 2,125,000	1	0.08%	\$ 8,965,000	3	0.35%
	ROYAL SHELL REAL ESTATE	A	\$ 4,800,900	23	0.19%	\$ 4,670,900	24	0.18%	\$ 9,471,800	47	0.37%
		B	\$ 8,433,500	23	0.33%	\$ 10,075,900	29	0.39%	\$ 18,509,400	52	0.72%
		C	\$ 4,652,000	8	0.18%	\$ 6,595,327	11	0.26%	\$ 11,247,327	19	0.44%
		D	\$ 4,448,000	5	0.17%	\$ 2,605,000	3	0.10%	\$ 7,053,000	8	0.27%
		E	\$ 12,276,000	9	0.48%	\$ 8,810,000	7	0.34%	\$ 21,086,000	16	0.82%
		F	\$ 4,175,000	2	0.16%	\$ 9,325,000	3	0.36%	\$ 13,500,000	5	0.52%
		G	\$ 7,600,000	1	0.30%	\$ 7,600,000	1	0.30%	\$ 15,200,000	2	0.59%
		C			0.00%	\$ 612,763	1	0.02%	\$ 612,763	1	0.02%
	WILLIAM RAVEIS	E	\$ 1,200,000	1	0.05%			0.00%	\$ 1,200,000	1	0.05%
		F			0.00%	\$ 2,590,000	1	0.10%	\$ 2,590,000	1	0.10%
		G	\$ 12,100,000	1	0.47%			0.00%	\$ 12,100,000	1	0.47%
		X-Other	A	\$ 87,974,658	519	3.42%	\$ 90,846,614	542	3.53%	\$ 178,821,272	1,061
		B	\$ 129,917,093	385	5.05%	\$ 127,812,613	377	4.97%	\$ 257,729,706	762	10.02%
		C	\$ 45,449,163	77	1.77%	\$ 45,325,707	77	1.76%	\$ 90,774,870	154	3.53%
		D	\$ 38,145,556	44	1.48%	\$ 38,667,470	45	1.50%	\$ 76,813,026	89	2.99%
		E	\$ 46,748,166	35	1.82%	\$ 52,768,868	38	2.05%	\$ 99,517,034	73	3.87%
	F	\$ 56,654,008	16	2.20%	\$ 84,047,026	28	3.27%	\$ 140,701,034	44	5.47%	
	G	\$ 5,000,000	1	0.19%	\$ 10,100,000	2	0.39%	\$ 15,100,000	3	0.59%	
2015-1	Total		\$ 1,285,928,615	2,459	50.00%	\$ 1,285,928,615	2,459	50.00%	\$ 2,571,857,230	4,918	100.00%
Grand	Total		\$ 1,285,928,615	2,459	50.00%	\$ 1,285,928,615	2,459	50.00%	\$ 2,571,857,230	4,918	100.00%