

John R. Wood Properties. Inc.
Quarterly Graph Data for Closed Sales
Select Broker Quarterly Detail

			Side Data								
			L			S			Total Volume	Total Units	Total % of Volume
Year Qtr	Select Broker Company Name	Code	Volume	Units	% of Volume	Volume	Units	% of Volume			
2014-2	AMERIVEST	A	\$ 4,469,052	29	0.14%	\$ 7,775,139	46	0.25%	\$ 12,244,191	75	0.40%
		B	\$ 5,774,214	18	0.19%	\$ 7,754,400	23	0.25%	\$ 13,528,614	41	0.44%
		C	\$ 2,595,500	4	0.08%	\$ 3,823,500	7	0.12%	\$ 6,419,000	11	0.21%
		D	\$ 2,622,500	3	0.09%	\$ 4,352,500	5	0.14%	\$ 6,975,000	8	0.23%
		E	\$ 4,808,000	3	0.16%	\$ 7,115,000	5	0.23%	\$ 11,923,000	8	0.39%
		F	\$ 2,550,000	1	0.08%	\$ 6,067,500	2	0.20%	\$ 8,617,500	3	0.28%
	BERKSHIRE HATHAWAY FLORIDA	A	\$ 9,987,150	66	0.32%	\$ 8,758,654	53	0.28%	\$ 18,745,804	119	0.61%
		B	\$ 16,854,000	48	0.55%	\$ 10,994,061	31	0.36%	\$ 27,848,061	79	0.90%
		C	\$ 11,274,000	19	0.37%	\$ 8,802,500	15	0.29%	\$ 20,076,500	34	0.65%
		D	\$ 5,934,000	7	0.19%	\$ 5,709,900	7	0.19%	\$ 11,643,900	14	0.38%
		E	\$ 13,328,500	11	0.43%	\$ 8,847,500	7	0.29%	\$ 22,176,000	18	0.72%
		F	\$ 4,385,000	2	0.14%			0.00%	\$ 4,385,000	2	0.14%
	COLDWELL BANKER	A	\$ 8,601,000	57	0.28%	\$ 7,673,808	46	0.25%	\$ 16,274,808	103	0.53%
		B	\$ 15,767,950	44	0.51%	\$ 15,454,588	44	0.50%	\$ 31,222,538	88	1.01%
		C	\$ 4,662,000	8	0.15%	\$ 5,643,250	10	0.18%	\$ 10,305,250	18	0.33%
		D	\$ 2,569,000	3	0.08%	\$ 4,290,000	5	0.14%	\$ 6,859,000	8	0.22%
		E	\$ 11,534,500	9	0.37%	\$ 10,503,590	8	0.34%	\$ 22,038,090	17	0.71%
		F	\$ 6,475,000	2	0.21%	\$ 7,909,526	2	0.26%	\$ 14,384,526	4	0.47%
		G	\$ 5,750,000	1	0.19%	\$ 6,250,000	1	0.20%	\$ 12,000,000	2	0.39%
	DOWNING FRYE	A	\$ 26,729,320	154	0.87%	\$ 25,037,804	150	0.81%	\$ 51,767,124	304	1.68%
		B	\$ 43,039,314	121	1.40%	\$ 47,292,698	133	1.53%	\$ 90,332,012	254	2.93%
		C	\$ 27,999,350	47	0.91%	\$ 31,241,979	53	1.01%	\$ 59,241,329	100	1.92%
		D	\$ 18,223,500	22	0.59%	\$ 13,532,000	16	0.44%	\$ 31,755,500	38	1.03%
		E	\$ 34,561,000	26	1.12%	\$ 28,430,000	21	0.92%	\$ 62,991,000	47	2.04%
		F	\$ 22,270,000	9	0.72%	\$ 28,982,300	11	0.94%	\$ 51,252,300	20	1.66%
		G	\$ 11,300,000	2	0.37%			0.00%	\$ 11,300,000	2	0.37%
	FORREST	F	\$ 5,275,000	2	0.17%			0.00%	\$ 5,275,000	2	0.17%
	GULF COAST INTERNATIONAL PROP	A	\$ 473,000	3	0.02%	\$ 230,000	1	0.01%	\$ 703,000	4	0.02%
		B	\$ 785,000	2	0.03%	\$ 342,000	1	0.01%	\$ 1,127,000	3	0.04%
		C	\$ 1,165,000	2	0.04%	\$ 1,985,000	3	0.06%	\$ 3,150,000	5	0.10%
		D	\$ 850,000	1	0.03%	\$ 1,500,000	2	0.05%	\$ 2,350,000	3	0.08%
		E	\$ 1,200,000	1	0.04%	\$ 2,875,000	2	0.09%	\$ 4,075,000	3	0.13%
		F	\$ 9,097,500	3	0.29%	\$ 8,425,000	3	0.27%	\$ 17,522,500	6	0.57%
		G	\$ 8,550,000	1	0.28%	\$ 22,877,000	2	0.74%	\$ 31,427,000	3	1.02%
	JOHN R WOOD	A	\$ 17,073,858	102	0.55%	\$ 20,872,631	123	0.68%	\$ 37,946,489	225	1.23%
		B	\$ 45,574,342	125	1.48%	\$ 41,442,352	114	1.34%	\$ 87,016,695	239	2.82%
		C	\$ 27,684,621	46	0.90%	\$ 26,046,038	43	0.84%	\$ 53,730,659	89	1.74%
		D	\$ 24,451,800	29	0.79%	\$ 16,613,500	20	0.54%	\$ 41,065,300	49	1.33%
		E	\$ 53,149,600	39	1.72%	\$ 59,205,110	44	1.92%	\$ 112,354,710	83	3.64%
		F	\$ 39,185,000	14	1.27%	\$ 48,322,000	17	1.57%	\$ 87,507,000	31	2.84%
		G	\$ 16,555,000	2	0.54%	\$ 11,412,500	2	0.37%	\$ 27,967,500	4	0.91%
	KELLER WILLIAMS ELITE	A	\$ 6,556,150	35	0.21%	\$ 3,995,466	23	0.13%	\$ 10,551,616	58	0.34%
B		\$ 9,808,300	29	0.32%	\$ 4,966,300	15	0.16%	\$ 14,774,600	44	0.48%	
C		\$ 3,055,500	5	0.10%	\$ 6,901,000	11	0.22%	\$ 9,956,500	16	0.32%	
D		\$ 940,000	1	0.03%	\$ 2,790,000	3	0.09%	\$ 3,730,000	4	0.12%	
E		\$ 1,018,000	1	0.03%	\$ 2,418,000	2	0.08%	\$ 3,436,000	3	0.11%	
F		\$ 2,800,000	1	0.09%	\$ 2,800,000	1	0.09%	\$ 5,600,000	2	0.18%	
NAPLES REALTY SERVICES	A	\$ 2,553,300	15	0.08%	\$ 1,171,300	7	0.04%	\$ 3,724,600	22	0.12%	
	B	\$ 2,662,500	9	0.09%	\$ 2,293,554	7	0.07%	\$ 4,956,054	16	0.16%	

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		L					S					Total Volume
2014-2	NAPLES REALTY SERVICES	C	\$ 1,360,000	2	0.04%	\$ 1,869,000	3	0.06%	\$ 3,229,000	5	0.10%	
		D	\$ 1,710,000	2	0.06%	\$ 1,685,000	2	0.05%	\$ 3,395,000	4	0.11%	
		E				\$ 2,851,000	2	0.09%	\$ 2,851,000	2	0.09%	
		F	\$ 2,375,000	1	0.08%	\$ 7,060,000	2	0.23%	\$ 9,435,000	3	0.31%	
	PREMIER SOTHEBYS	A	\$ 7,268,700	42	0.24%	\$ 7,402,100	40	0.24%	\$ 14,670,800	82	0.48%	
		B	\$ 22,396,500	61	0.73%	\$ 19,423,400	52	0.63%	\$ 41,819,900	113	1.36%	
		C	\$ 27,130,295	45	0.88%	\$ 24,258,420	40	0.79%	\$ 51,388,715	85	1.67%	
		D	\$ 23,020,500	27	0.75%	\$ 18,380,500	21	0.60%	\$ 41,401,000	48	1.34%	
		E	\$ 72,302,500	52	2.34%	\$ 64,465,782	46	2.09%	\$ 136,768,282	98	4.43%	
		F	\$ 108,805,306	41	3.53%	\$ 95,370,660	35	3.09%	\$ 204,175,966	76	6.62%	
		G	\$ 68,594,500	9	2.22%	\$ 33,695,000	5	1.09%	\$ 102,289,500	14	3.32%	
	PREMIERE PLUS REALTY COMPANY	A	\$ 18,854,550	112	0.61%	\$ 19,751,210	117	0.64%	\$ 38,605,760	229	1.25%	
		B	\$ 23,104,750	66	0.75%	\$ 24,280,258	67	0.79%	\$ 47,385,008	133	1.54%	
		C	\$ 8,817,500	15	0.29%	\$ 6,618,440	11	0.21%	\$ 15,435,940	26	0.50%	
		D	\$ 2,495,000	3	0.08%	\$ 6,729,297	8	0.22%	\$ 9,224,297	11	0.30%	
		E	\$ 2,775,500	2	0.09%	\$ 5,085,000	4	0.16%	\$ 7,860,500	6	0.25%	
	ROYAL SHELL REAL ESTATE	F				\$ 8,700,000	3	0.28%	\$ 8,700,000	3	0.28%	
		A	\$ 3,596,650	21	0.12%	\$ 4,764,990	25	0.15%	\$ 8,361,640	46	0.27%	
		B	\$ 9,238,650	26	0.30%	\$ 12,809,669	36	0.42%	\$ 22,048,319	62	0.71%	
		C	\$ 6,418,200	11	0.21%	\$ 5,674,199	9	0.18%	\$ 12,092,399	20	0.39%	
		D	\$ 5,650,000	7	0.18%	\$ 5,940,000	7	0.19%	\$ 11,590,000	14	0.38%	
		E	\$ 13,217,000	10	0.43%	\$ 9,372,500	7	0.30%	\$ 22,589,500	17	0.73%	
		F	\$ 4,800,000	2	0.16%	\$ 12,025,000	5	0.39%	\$ 16,825,000	7	0.55%	
	WILLIAM RAVEIS	G				\$ 6,100,000	1	0.20%	\$ 6,100,000	1	0.20%	
		E	\$ 4,740,000	3	0.15%	\$ 1,325,000	1	0.04%	\$ 6,065,000	4	0.20%	
		F	\$ 3,500,000	1	0.11%	\$ 2,325,000	1	0.08%	\$ 5,825,000	2	0.19%	
	X-Other	G	\$ 19,700,000	2	0.64%	\$ 19,700,000	2	0.64%	\$ 39,400,000	4	1.28%	
		A	\$ 124,358,619	760	4.03%	\$ 121,399,988	757	3.94%	\$ 245,758,607	1,517	7.97%	
		B	\$ 125,497,229	369	4.07%	\$ 130,893,827	387	4.24%	\$ 256,391,056	756	8.31%	
		C	\$ 58,609,936	98	1.90%	\$ 57,171,676	96	1.85%	\$ 115,781,612	194	3.75%	
		D	\$ 35,510,558	41	1.15%	\$ 42,454,161	50	1.38%	\$ 77,964,719	91	2.53%	
		E	\$ 57,997,312	43	1.88%	\$ 68,138,430	51	2.21%	\$ 126,135,742	94	4.09%	
F		\$ 68,824,180	23	2.23%	\$ 52,355,000	20	1.70%	\$ 121,179,180	43	3.93%		
#N/A	G	\$ 5,275,000	1	0.17%	\$ 35,690,000	5	1.16%	\$ 40,965,000	6	1.33%		
	A				\$ 1,688,259	8	0.05%	\$ 1,688,259	8	0.05%		
	B				\$ 2,555,642	8	0.08%	\$ 2,555,642	8	0.08%		
2014-2 Total			\$ 1,542,471,256	3,082	50.00%	\$ 1,542,471,256	3,082	50.00%	\$ 3,084,942,513	6,164	100.00%	
Grand Total			\$ 1,542,471,256	3,082	50.00%	\$ 1,542,471,256	3,082	50.00%	\$ 3,084,942,513	6,164	100.00%	