

**John R. Wood Properties. Inc.**  
**Quarterly Graph Data for Closed Sales**  
Select Broker 3 Q 2014 Quarterly Detail.xlsx

			Side Data											
			L			S			Total Volume	Total Units	Total % of Volume			
Year Qtr	Select Broker Company Name	Code	Volume	Units	% of Volume	Volume	Units	% of Volume						
2014-3	AMERIVEST	A	\$ 5,372,004	33	0.30%	\$ 3,529,774	21	0.20%	\$ 8,901,778	54	0.50%			
		B	\$ 5,320,400	15	0.30%	\$ 7,689,695	21	0.43%	\$ 13,010,095	36	0.72%			
		C	\$ 558,500	1	0.03%	\$ 3,095,824	5	0.17%	\$ 3,654,324	6	0.20%			
		D	\$ 1,928,000	2	0.11%			0.00%	\$ 1,928,000	2	0.11%			
		E			0.00%	\$ 1,300,000	1	0.07%	\$ 1,300,000	1	0.07%			
	BERKSHIRE HATHAWAY FLORIDA	A	\$ 4,857,050	29	0.27%	\$ 6,302,578	35	0.35%	\$ 11,159,628	64	0.62%			
		B	\$ 9,596,500	29	0.53%	\$ 13,664,660	39	0.76%	\$ 23,261,160	68	1.29%			
		C	\$ 5,406,100	9	0.30%	\$ 7,482,451	12	0.42%	\$ 12,888,551	21	0.72%			
		D	\$ 1,795,000	2	0.10%	\$ 2,705,000	3	0.15%	\$ 4,500,000	5	0.25%			
		E	\$ 1,775,000	1	0.10%	\$ 4,226,610	3	0.24%	\$ 6,001,610	4	0.33%			
		F	\$ 6,550,000	2	0.36%	\$ 2,350,000	1	0.13%	\$ 8,900,000	3	0.50%			
		G	\$ 6,000,000	1	0.33%	\$ 6,000,000	1	0.33%	\$ 12,000,000	2	0.67%			
	COLDWELL BANKER	A	\$ 9,332,287	56	0.52%	\$ 6,971,579	43	0.39%	\$ 16,303,866	99	0.91%			
		B	\$ 12,478,758	37	0.69%	\$ 8,694,052	25	0.48%	\$ 21,172,810	62	1.18%			
		C	\$ 4,569,000	8	0.25%	\$ 7,703,690	14	0.43%	\$ 12,272,690	22	0.68%			
		D	\$ 4,277,500	5	0.24%	\$ 4,533,000	5	0.25%	\$ 8,810,500	10	0.49%			
		E	\$ 5,580,000	4	0.31%	\$ 4,225,000	3	0.24%	\$ 9,805,000	7	0.55%			
		F	\$ 4,050,000	1	0.23%	\$ 6,050,000	2	0.34%	\$ 10,100,000	3	0.56%			
	DOWNING FRYE	A	\$ 16,761,743	96	0.93%	\$ 19,428,637	117	1.08%	\$ 36,190,380	213	2.01%			
		B	\$ 31,805,735	92	1.77%	\$ 35,590,956	101	1.98%	\$ 67,396,691	193	3.75%			
		C	\$ 16,850,011	29	0.94%	\$ 10,130,550	17	0.56%	\$ 26,980,561	46	1.50%			
		D	\$ 6,127,500	7	0.34%	\$ 12,484,797	14	0.69%	\$ 18,612,297	21	1.04%			
		E	\$ 19,013,000	13	1.06%	\$ 14,503,585	10	0.81%	\$ 33,516,585	23	1.87%			
		F	\$ 9,635,000	4	0.54%	\$ 17,122,000	6	0.95%	\$ 26,757,000	10	1.49%			
		G	\$ 13,800,000	2	0.77%	\$ 13,800,000	2	0.77%	\$ 27,600,000	4	1.54%			
	FORREST	F	\$ 7,875,000	2	0.44%			0.00%	\$ 7,875,000	2	0.44%			
	GULF COAST INTERNATIONAL PROP	A	\$ 340,000	2	0.02%	\$ 374,000	2	0.02%	\$ 714,000	4	0.04%			
		B	\$ 1,533,502	4	0.09%			0.00%	\$ 1,533,502	4	0.09%			
		E			0.00%	\$ 1,300,000	1	0.07%	\$ 1,300,000	1	0.07%			
		F	\$ 6,050,000	2	0.34%	\$ 4,300,000	1	0.24%	\$ 10,350,000	3	0.58%			
		G	\$ 5,250,000	1	0.29%			0.00%	\$ 5,250,000	1	0.29%			
	JOHN R WOOD	A	\$ 11,961,550	67	0.67%	\$ 12,195,057	68	0.68%	\$ 24,156,607	135	1.34%			
		B	\$ 30,568,694	88	1.70%	\$ 33,425,080	96	1.86%	\$ 63,993,774	184	3.56%			
		C	\$ 15,205,225	26	0.85%	\$ 13,977,468	24	0.78%	\$ 29,182,693	50	1.62%			
		D	\$ 16,685,500	19	0.93%	\$ 10,760,500	13	0.60%	\$ 27,446,000	32	1.53%			
		E	\$ 20,293,500	15	1.13%	\$ 21,453,122	16	1.19%	\$ 41,746,622	31	2.32%			
		F	\$ 22,918,000	8	1.28%	\$ 11,098,500	4	0.62%	\$ 34,016,500	12	1.89%			
		G	\$ 6,000,000	1	0.33%	\$ 11,650,000	2	0.65%	\$ 17,650,000	3	0.98%			
	KELLER WILLIAMS ELITE	A	\$ 3,021,400	17	0.17%	\$ 3,743,240	20	0.21%	\$ 6,764,640	37	0.38%			
		B	\$ 7,873,000	23	0.44%	\$ 5,998,500	18	0.33%	\$ 13,871,500	41	0.77%			
		C	\$ 1,236,500	2	0.07%	\$ 1,410,000	2	0.08%	\$ 2,646,500	4	0.15%			
		D	\$ 782,500	1	0.04%	\$ 857,000	1	0.05%	\$ 1,639,500	2	0.09%			
		E	\$ 1,325,000	1	0.07%	\$ 2,975,000	2	0.17%	\$ 4,300,000	3	0.24%			
	NAPLES REALTY SERVICES	A	\$ 1,197,550	7	0.07%	\$ 1,088,950	7	0.06%	\$ 2,286,500	14	0.13%			
		B	\$ 1,465,000	4	0.08%	\$ 806,000	2	0.04%	\$ 2,271,000	6	0.13%			
		C	\$ 699,000	1	0.04%	\$ 1,309,000	2	0.07%	\$ 2,008,000	3	0.11%			
		D			0.00%	\$ 959,000	1	0.05%	\$ 959,000	1	0.05%			
	PREMIER SOTHEBYS	A	\$ 4,930,425	27	0.27%	\$ 5,122,031	30	0.29%	\$ 10,052,456	57	0.56%			
		B	\$ 15,795,900	42	0.88%	\$ 13,332,500	37	0.74%	\$ 29,128,400	79	1.62%			

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		L					S					Total Volume
2014-3	PREMIER SOTHEBYS	C	\$ 9,004,964	16	0.50%	\$ 8,190,080	14	0.46%	\$ 17,195,044	30	0.96%	
		D	\$ 9,611,000	11	0.54%	\$ 8,157,000	9	0.45%	\$ 17,768,000	20	0.99%	
		E	\$ 28,559,500	19	1.59%	\$ 33,457,000	23	1.86%	\$ 62,016,500	42	3.45%	
		F	\$ 38,643,500	12	2.15%	\$ 35,838,000	11	1.99%	\$ 74,481,500	23	4.15%	
		G	\$ 11,500,000	2	0.64%	\$ 21,972,000	4	1.22%	\$ 33,472,000	6	1.86%	
	PREMIERE PLUS REALTY COMPANY	A	\$ 10,030,100	62	0.56%	\$ 14,280,348	84	0.79%	\$ 24,310,448	146	1.35%	
		B	\$ 15,714,350	45	0.87%	\$ 15,865,862	49	0.88%	\$ 31,580,212	94	1.76%	
		C	\$ 7,578,800	13	0.42%	\$ 7,983,200	14	0.44%	\$ 15,562,000	27	0.87%	
		D	\$ 4,469,900	5	0.25%	\$ 5,025,000	6	0.28%	\$ 9,494,900	11	0.53%	
		E	\$ 2,647,680	2	0.15%	\$ 8,397,680	6	0.47%	\$ 11,045,360	8	0.61%	
		F	\$ 2,750,000	1	0.15%	\$ 3,175,000	1	0.18%	\$ 5,925,000	2	0.33%	
		G	\$ 5,000,000	1	0.28%			0.00%	\$ 5,000,000	1	0.28%	
	ROYAL SHELL REAL ESTATE	A	\$ 1,313,500	8	0.07%	\$ 2,679,250	15	0.15%	\$ 3,992,750	23	0.22%	
		B	\$ 5,431,436	16	0.30%	\$ 4,366,936	13	0.24%	\$ 9,798,371	29	0.55%	
		C	\$ 2,320,000	4	0.13%	\$ 3,240,500	6	0.18%	\$ 5,560,500	10	0.31%	
		D	\$ 1,734,000	2	0.10%	\$ 2,751,000	3	0.15%	\$ 4,485,000	5	0.25%	
		E	\$ 2,500,000	2	0.14%	\$ 2,950,000	2	0.16%	\$ 5,450,000	4	0.30%	
		F	\$ 2,425,000	1	0.13%	\$ 2,650,000	1	0.15%	\$ 5,075,000	2	0.28%	
	WILLIAM RAVEIS	D			0.00%	\$ 850,000	1	0.05%	\$ 850,000	1	0.05%	
		F	\$ 2,150,000	1	0.12%	\$ 2,500,000	1	0.14%	\$ 4,650,000	2	0.26%	
	X-Other	A	\$ 99,574,255	616	5.54%	\$ 92,190,645	574	5.13%	\$ 191,764,900	1,190	10.68%	
		B	\$ 112,304,815	336	6.25%	\$ 107,344,743	320	5.98%	\$ 219,649,558	656	12.23%	
		C	\$ 41,386,931	68	2.30%	\$ 39,612,368	66	2.21%	\$ 80,999,299	134	4.51%	
		D	\$ 16,557,231	19	0.92%	\$ 14,885,834	17	0.83%	\$ 31,443,065	36	1.75%	
		E	\$ 37,403,817	28	2.08%	\$ 24,309,500	18	1.35%	\$ 61,713,317	46	3.44%	
		F	\$ 22,797,000	7	1.27%	\$ 38,010,000	12	2.12%	\$ 60,807,000	19	3.38%	
		G	\$ 18,147,000	3	1.01%	\$ 12,275,000	2	0.68%	\$ 30,422,000	5	1.69%	
	#N/A	A	\$ 194,900	1	0.01%	\$ 980,675	5	0.05%	\$ 1,175,575	6	0.07%	
		B			0.00%	\$ 3,109,106	10	0.17%	\$ 3,109,106	10	0.17%	
C				0.00%	\$ 679,900	1	0.04%	\$ 679,900	1	0.04%		
F				0.00%	\$ 2,750,000	1	0.15%	\$ 2,750,000	1	0.15%		
2014-3 Total			\$ 898,196,013	2,139	50.00%	\$ 898,196,013	2,139	50.00%	\$ 1,796,392,025	4,278	100.00%	
Grand Total			\$ 898,196,013	2,139	50.00%	\$ 898,196,013	2,139	50.00%	\$ 1,796,392,025	4,278	100.00%	