

John R. Wood Properties. Inc.
Select Broker Quarterly Detail by Price
Select Broker 3 Q 2015 Quarterly Detail.xlsx

			Data						Total Volume	Total Units	Total % of Volume
Year Qtr	Select Broker Company Name	Code	L			S					
			Volume	Units	% of Volume	Volume	Units	% of Volume			
2015-3	AMERIVEST	A	\$ 3,939,161	23	0.18%	\$ 4,719,219	27	0.22%	\$ 8,658,380	50	0.40%
		B	\$ 7,164,230	20	0.33%	\$ 4,637,400	12	0.22%	\$ 11,801,630	32	0.55%
		C	\$ 4,409,500	7	0.21%	\$ 4,648,000	8	0.22%	\$ 9,057,500	15	0.42%
		D	\$ 1,525,000	2	0.07%			0.00%	\$ 1,525,000	2	0.07%
		E	\$ 10,552,000	8	0.49%	\$ 3,797,000	3	0.18%	\$ 14,349,000	11	0.67%
	BERKSHIRE HATHAWAY FLORIDA	A	\$ 4,897,984	25	0.23%	\$ 5,285,500	32	0.25%	\$ 10,183,484	57	0.47%
		B	\$ 13,867,750	39	0.65%	\$ 8,506,557	23	0.40%	\$ 22,374,307	62	1.04%
		C	\$ 2,763,500	5	0.13%	\$ 5,331,700	9	0.25%	\$ 8,095,200	14	0.38%
		D	\$ 5,304,000	6	0.25%	\$ 3,376,000	4	0.16%	\$ 8,680,000	10	0.40%
		E	\$ 5,052,500	4	0.24%	\$ 4,828,556	4	0.22%	\$ 9,881,056	8	0.46%
		F	\$ 16,025,000	6	0.75%	\$ 2,850,000	1	0.13%	\$ 18,875,000	7	0.88%
	COLDWELL BANKER	A	\$ 8,701,722	49	0.40%	\$ 5,396,850	30	0.25%	\$ 14,098,572	79	0.66%
		B	\$ 9,345,400	27	0.43%	\$ 15,098,400	43	0.70%	\$ 24,443,800	70	1.14%
		C	\$ 6,717,000	11	0.31%	\$ 3,334,050	6	0.16%	\$ 10,051,050	17	0.47%
		D	\$ 5,511,000	6	0.26%	\$ 4,565,000	5	0.21%	\$ 10,076,000	11	0.47%
		E	\$ 8,486,000	6	0.39%	\$ 6,330,000	5	0.29%	\$ 14,816,000	11	0.69%
		F	\$ 6,275,000	2	0.29%	\$ 2,195,000	1	0.10%	\$ 8,470,000	3	0.39%
	DOWNING FRYE	A	\$ 16,820,150	93	0.78%	\$ 16,527,784	92	0.77%	\$ 33,347,934	185	1.55%
		B	\$ 44,772,240	127	2.08%	\$ 35,844,329	104	1.67%	\$ 80,616,569	231	3.75%
		C	\$ 13,522,333	22	0.63%	\$ 12,635,733	22	0.59%	\$ 26,158,066	44	1.22%
		D	\$ 11,828,000	14	0.55%	\$ 12,106,000	14	0.56%	\$ 23,934,000	28	1.11%
		E	\$ 24,043,000	17	1.12%	\$ 17,273,870	14	0.80%	\$ 41,316,870	31	1.92%
		F	\$ 15,067,000	6	0.70%	\$ 15,183,000	6	0.71%	\$ 30,250,000	12	1.41%
		G			0.00%	\$ 7,200,000	1	0.33%	\$ 7,200,000	1	0.33%
	FORREST	D	\$ 935,000	1	0.04%	\$ 935,000	1	0.04%	\$ 1,870,000	2	0.09%
	GULF COAST INTERNATIONAL PROP	A	\$ 342,000	2	0.02%	\$ 367,000	2	0.02%	\$ 709,000	4	0.03%
		B	\$ 435,000	1	0.02%	\$ 737,500	2	0.03%	\$ 1,172,500	3	0.05%
		C	\$ 530,000	1	0.02%	\$ 619,500	1	0.03%	\$ 1,149,500	2	0.05%
		F	\$ 14,100,000	4	0.66%	\$ 6,482,000	3	0.30%	\$ 20,582,000	7	0.96%
		G	\$ 24,630,000	3	1.15%	\$ 7,430,000	1	0.35%	\$ 32,060,000	4	1.49%
	JOHN R WOOD	A	\$ 11,675,686	64	0.54%	\$ 9,575,934	51	0.45%	\$ 21,251,620	115	0.99%
		B	\$ 34,873,472	98	1.62%	\$ 32,841,324	94	1.53%	\$ 67,714,796	192	3.15%
		C	\$ 26,647,182	45	1.24%	\$ 22,746,730	37	1.06%	\$ 49,393,912	82	2.30%
D		\$ 8,595,000	10	0.40%	\$ 10,423,900	12	0.48%	\$ 19,018,900	22	0.88%	
E		\$ 29,196,000	21	1.36%	\$ 39,194,000	27	1.82%	\$ 68,390,000	48	3.18%	
F		\$ 43,242,500	14	2.01%	\$ 31,470,000	10	1.46%	\$ 74,712,500	24	3.48%	
G		\$ 14,700,000	2	0.68%	\$ 14,700,000	2	0.68%	\$ 29,400,000	4	1.37%	
KELLER WILLIAMS ELITE	A	\$ 2,765,299	17	0.13%	\$ 2,609,400	14	0.12%	\$ 5,374,699	31	0.25%	
	B	\$ 7,752,400	23	0.36%	\$ 7,395,825	21	0.34%	\$ 15,148,225	44	0.70%	
	C	\$ 3,444,000	6	0.16%	\$ 4,370,500	8	0.20%	\$ 7,814,500	14	0.36%	
	D	\$ 3,705,000	4	0.17%	\$ 1,675,000	2	0.08%	\$ 5,380,000	6	0.25%	
	F			0.00%	\$ 4,325,000	2	0.20%	\$ 4,325,000	2	0.20%	
NAPLES REALTY SERVICES	G			0.00%	\$ 7,000,000	1	0.33%	\$ 7,000,000	1	0.33%	
	A	\$ 975,099	5	0.05%	\$ 1,266,900	6	0.06%	\$ 2,241,999	11	0.10%	
	B	\$ 1,084,000	3	0.05%	\$ 2,112,153	5	0.10%	\$ 3,196,153	8	0.15%	
	C			0.00%	\$ 1,143,965	2	0.05%	\$ 1,143,965	2	0.05%	
PREMIER SOTHEBYS	D	\$ 812,000	1	0.04%	\$ 825,000	1	0.04%	\$ 1,637,000	2	0.08%	
	A	\$ 5,051,400	27	0.24%	\$ 5,358,950	27	0.25%	\$ 10,410,350	54	0.48%	
	B	\$ 12,766,300	36	0.59%	\$ 17,140,000	46	0.80%	\$ 29,906,300	82	1.39%	

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		Side Data												
		L					S					Total Volume	Total Units	Total % of Volume
2015-3	PREMIER SOTHEBYS	C	\$ 13,192,522	23	0.61%	\$ 12,230,922	21	0.57%	\$ 25,423,444	44	1.18%			
		D	\$ 9,069,433	11	0.42%	\$ 11,918,433	14	0.55%	\$ 20,987,866	25	0.98%			
		E	\$ 21,379,500	15	0.99%	\$ 20,539,500	14	0.96%	\$ 41,919,000	29	1.95%			
		F	\$ 43,163,000	14	2.01%	\$ 41,644,422	13	1.94%	\$ 84,807,422	27	3.95%			
		G	\$ 24,750,000	4	1.15%	\$ 16,550,000	2	0.77%	\$ 41,300,000	6	1.92%			
	PREMIERE PLUS REALTY COMPANY	A	\$ 13,570,200	75	0.63%	\$ 15,360,700	86	0.71%	\$ 28,930,900	161	1.35%			
		B	\$ 22,891,450	68	1.06%	\$ 29,244,530	85	1.36%	\$ 52,135,980	153	2.43%			
		C	\$ 6,149,800	11	0.29%	\$ 5,187,500	9	0.24%	\$ 11,337,300	20	0.53%			
		D	\$ 3,480,000	4	0.16%	\$ 6,103,000	7	0.28%	\$ 9,583,000	11	0.45%			
		E	\$ 4,362,500	4	0.20%	\$ 7,521,000	5	0.35%	\$ 11,883,500	9	0.55%			
		F			0.00%	\$ 4,300,000	2	0.20%	\$ 4,300,000	2	0.20%			
	ROYAL SHELL REAL ESTATE	A	\$ 2,010,500	12	0.09%	\$ 1,425,500	8	0.07%	\$ 3,436,000	20	0.16%			
		B	\$ 4,954,000	15	0.23%	\$ 8,974,140	24	0.42%	\$ 13,928,140	39	0.65%			
		C	\$ 2,292,500	4	0.11%	\$ 3,113,500	5	0.14%	\$ 5,406,000	9	0.25%			
		D	\$ 2,595,000	3	0.12%	\$ 4,165,000	5	0.19%	\$ 6,760,000	8	0.31%			
		E	\$ 5,725,000	4	0.27%	\$ 2,350,000	2	0.11%	\$ 8,075,000	6	0.38%			
		F	\$ 2,025,000	1	0.09%	\$ 3,450,000	1	0.16%	\$ 5,475,000	2	0.25%			
	WILLIAM RAVEIS	E			0.00%	\$ 1,300,000	1	0.06%	\$ 1,300,000	1	0.06%			
		F	\$ 2,850,000	1	0.13%			0.00%	\$ 2,850,000	1	0.13%			
	X-Other	A	\$ 82,191,141	466	3.82%	\$ 85,046,605	483	3.96%	\$ 167,237,746	949	7.78%			
		B	\$ 154,230,370	449	7.18%	\$ 151,604,454	447	7.05%	\$ 305,834,824	896	14.23%			
		C	\$ 55,872,205	93	2.60%	\$ 60,178,442	100	2.80%	\$ 116,050,647	193	5.40%			
		D	\$ 20,994,165	25	0.98%	\$ 18,261,265	22	0.85%	\$ 39,255,430	47	1.83%			
E		\$ 42,912,477	32	2.00%	\$ 48,575,051	36	2.26%	\$ 91,487,528	68	4.26%				
F		\$ 34,074,422	11	1.59%	\$ 64,922,500	20	3.02%	\$ 98,996,922	31	4.61%				
G		\$ 5,150,000	1	0.24%	\$ 16,350,000	3	0.76%	\$ 21,500,000	4	1.00%				
2015-3 Total		\$ 1,074,731,993	2,259	50.00%	\$ 1,074,731,993	2,259	50.00%	\$ 2,149,463,986	4,518	100.00%				
Grand Total		\$ 1,074,731,993	2,259	50.00%	\$ 1,074,731,993	2,259	50.00%	\$ 2,149,463,986	4,518	100.00%				