

John R. Wood Properties. Inc.
Company Ranking Reports
2014 4th Quarter Sales Data.xlsx

SELECT COMPANY NAME	Code	Data						Total Volume	Total Closed Units	Total % of Volume
		Side L			Side S					
		Volume	Closed Units	% of Volume	Volume	Closed Units	% of Volume			
	A	\$124,528,424	746	4.61%	\$115,668,588	699	4.28%	\$240,197,012	1,445	8.88%
	B	\$158,758,910	468	5.87%	\$159,653,465	468	5.90%	\$318,412,375	936	11.78%
	C	\$58,816,331	99	2.18%	\$60,073,744	101	2.22%	\$118,890,075	200	4.40%
	D	\$24,628,156	29	0.91%	\$27,192,500	32	1.01%	\$51,820,656	61	1.92%
	E	\$63,601,752	46	2.35%	\$64,613,968	46	2.39%	\$128,215,720	92	4.74%
	F	\$30,594,500	9	1.13%	\$50,735,500	17	1.88%	\$81,330,000	26	3.01%
	G	\$17,640,000	3	0.65%	\$19,150,000	3	0.71%	\$36,790,000	6	1.36%
Total		\$478,568,073	1,400	17.70%	\$497,087,765	1,366	18.38%	\$975,655,838	2,766	36.08%
AMERIVEST	A	\$6,419,800	36	0.24%	\$7,098,650	41	0.26%	\$13,518,450	77	0.50%
	B	\$10,031,320	29	0.37%	\$8,133,835	23	0.30%	\$18,165,155	52	0.67%
	C	\$1,662,900	3	0.06%	\$3,622,400	6	0.13%	\$5,285,300	9	0.20%
	D	\$1,775,000	2	0.07%			0.00%	\$1,775,000	2	0.07%
	E	\$1,245,000	1	0.05%	\$2,799,000	2	0.10%	\$4,044,000	3	0.15%
	F	\$10,350,000	4	0.38%	\$2,950,000	1	0.11%	\$13,300,000	5	0.49%
	G			0.00%	\$23,140,000	2	0.86%	\$23,140,000	2	0.86%
AMERIVEST Total		\$31,484,020	75	1.16%	\$47,743,885	75	1.77%	\$79,227,905	150	2.93%
BERKSHIRE HATHAWAY FLORIDA	A	\$8,098,000	47	0.30%	\$8,593,930	49	0.32%	\$16,691,930	96	0.62%
	B	\$14,398,150	42	0.53%	\$13,645,665	41	0.50%	\$28,043,815	83	1.04%
	C	\$12,416,610	21	0.46%	\$11,633,480	20	0.43%	\$24,050,090	41	0.89%
	D	\$2,705,000	3	0.10%	\$2,315,000	3	0.09%	\$5,020,000	6	0.19%
	E	\$2,497,000	2	0.09%	\$9,436,000	7	0.35%	\$11,933,000	9	0.44%
	F	\$7,350,000	3	0.27%	\$2,750,000	1	0.10%	\$10,100,000	4	0.37%
BERKSHIRE HATHAWAY FLORIDA Total		\$47,464,760	118	1.76%	\$48,374,075	121	1.79%	\$95,838,835	239	3.54%
COLDWELL BANKER	A	\$12,043,500	74	0.45%	\$11,434,900	69	0.42%	\$23,478,400	143	0.87%
	B	\$19,108,950	54	0.71%	\$13,827,376	41	0.51%	\$32,936,326	95	1.22%
	C	\$10,581,900	18	0.39%	\$14,680,210	25	0.54%	\$25,262,110	43	0.93%
	D	\$3,173,000	4	0.12%	\$4,928,000	6	0.18%	\$8,101,000	10	0.30%
	E	\$9,100,000	7	0.34%	\$3,510,000	3	0.13%	\$12,610,000	10	0.47%
	F	\$10,575,000	3	0.39%	\$6,175,000	2	0.23%	\$16,750,000	5	0.62%
COLDWELL BANKER Total		\$64,582,350	160	2.39%	\$54,555,486	146	2.02%	\$119,137,836	306	4.41%
DOWNING FRYE	A	\$23,437,422	138	0.87%	\$25,046,892	143	0.93%	\$48,484,314	281	1.79%
	B	\$51,366,330	150	1.90%	\$52,043,951	151	1.92%	\$103,410,281	301	3.82%
	C	\$18,523,400	32	0.69%	\$30,206,420	51	1.12%	\$48,729,820	83	1.80%
	D	\$13,689,000	16	0.51%	\$13,648,000	16	0.50%	\$27,337,000	32	1.01%
	E	\$24,060,000	17	0.89%	\$27,540,990	19	1.02%	\$51,600,990	36	1.91%
	F	\$20,375,000	7	0.75%	\$16,775,000	5	0.62%	\$37,150,000	12	1.37%
	G	\$5,770,000	1	0.21%	\$8,850,000	1	0.33%	\$14,620,000	2	0.54%
DOWNING FRYE Total		\$157,221,152	361	5.81%	\$174,111,253	386	6.44%	\$331,332,405	747	12.25%
FORREST	D	\$935,000	1	0.03%			0.00%	\$935,000	1	0.03%
	F	\$9,600,000	2	0.36%	\$9,600,000	2	0.36%	\$19,200,000	4	0.71%
FORREST Total		\$10,535,000	3	0.39%	\$9,600,000	2	0.36%	\$20,135,000	5	0.74%
GULF COAST INTERNATIONAL PROP	A	\$91,000	1	0.00%	\$566,000	3	0.02%	\$657,000	4	0.02%
	B	\$1,514,000	4	0.06%	\$375,000	1	0.01%	\$1,889,000	5	0.07%
	C	\$515,000	1	0.02%			0.00%	\$515,000	1	0.02%
	D			0.00%	\$900,000	1	0.03%	\$900,000	1	0.03%
	E	\$2,730,000	2	0.10%	\$3,925,000	3	0.15%	\$6,655,000	5	0.25%
	F	\$7,300,000	2	0.27%			0.00%	\$7,300,000	2	0.27%
	G	\$17,650,000	1	0.65%	\$19,892,000	2	0.74%	\$37,542,000	3	1.39%

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		L			S					
GULF COAST INTERNATIONAL PROP Total		\$29,800,000	11	1.10%	\$25,658,000	10	0.95%	\$55,458,000	21	2.05%
JOHN R WOOD	A	\$14,261,844	80	0.53%	\$21,719,827	119	0.80%	\$35,981,671	199	1.33%
	B	\$45,940,328	131	1.70%	\$43,176,220	125	1.60%	\$89,116,548	256	3.30%
	C	\$28,047,587	48	1.04%	\$25,575,321	44	0.95%	\$53,622,908	92	1.98%
	D	\$13,699,500	16	0.51%	\$13,133,500	15	0.49%	\$26,833,000	31	0.99%
	E	\$46,684,000	35	1.73%	\$44,970,245	34	1.66%	\$91,654,245	69	3.39%
	F	\$42,002,500	14	1.55%	\$51,209,500	15	1.89%	\$93,212,000	29	3.45%
	G	\$10,000,000	1	0.37%	\$10,000,000	1	0.37%	\$20,000,000	2	0.74%
JOHN R WOOD Total		\$200,635,759	325	7.42%	\$209,784,613	353	7.76%	\$410,420,372	678	15.18%
NAPLES REALTY SERVICES	A	\$2,029,000	11	0.08%	\$1,805,000	12	0.07%	\$3,834,000	23	0.14%
	B	\$3,112,400	9	0.12%	\$2,342,500	7	0.09%	\$5,454,900	16	0.20%
	C	\$2,375,062	4	0.09%	\$1,265,000	2	0.05%	\$3,640,062	6	0.13%
	D			0.00%	\$935,000	1	0.03%	\$935,000	1	0.03%
	E			0.00%	\$4,000,000	3	0.15%	\$4,000,000	3	0.15%
	F	\$2,980,000	1	0.11%	\$5,454,500	2	0.20%	\$8,434,500	3	0.31%
NAPLES REALTY SERVICES Total		\$10,496,462	25	0.39%	\$15,802,000	27	0.58%	\$26,298,462	52	0.97%
PREMIER SOTHEBYS	A	\$5,784,400	33	0.21%	\$4,153,739	25	0.15%	\$9,938,139	58	0.37%
	B	\$21,788,425	63	0.81%	\$23,657,525	66	0.87%	\$45,445,950	129	1.68%
	C	\$18,224,000	30	0.67%	\$8,446,500	14	0.31%	\$26,670,500	44	0.99%
	D	\$18,608,500	22	0.69%	\$14,654,356	17	0.54%	\$33,262,856	39	1.23%
	E	\$45,592,750	31	1.69%	\$32,447,500	22	1.20%	\$78,040,250	53	2.89%
	F	\$49,444,500	16	1.83%	\$37,709,500	12	1.39%	\$87,154,000	28	3.22%
	G	\$24,705,000	3	0.91%	\$17,270,000	2	0.64%	\$41,975,000	5	1.55%
PREMIER SOTHEBYS Total		\$184,147,575	198	6.81%	\$138,339,120	158	5.12%	\$322,486,695	356	11.93%
PREMIERE PLUS REALTY COMPANY	A	\$18,013,299	103	0.67%	\$18,910,713	110	0.70%	\$36,924,012	213	1.37%
	B	\$21,977,449	63	0.81%	\$33,053,194	95	1.22%	\$55,030,643	158	2.04%
	C	\$10,898,200	18	0.40%	\$10,395,015	17	0.38%	\$21,293,215	35	0.79%
	D	\$4,244,428	5	0.16%	\$4,983,228	6	0.18%	\$9,227,656	11	0.34%
	E	\$1,375,000	1	0.05%	\$7,562,299	6	0.28%	\$8,937,299	7	0.33%
	F			0.00%	\$17,050,000	7	0.63%	\$17,050,000	7	0.63%
PREMIERE PLUS REALTY COMPANY Total		\$56,508,376	190	2.09%	\$91,954,449	241	3.40%	\$148,462,825	431	5.49%
ROYAL SHELL REAL ESTATE	A	\$4,194,900	22	0.16%	\$3,903,350	21	0.14%	\$8,098,250	43	0.30%
	B	\$10,664,900	29	0.39%	\$8,752,431	24	0.32%	\$19,417,331	53	0.72%
	C	\$6,816,000	11	0.25%	\$3,723,900	6	0.14%	\$10,539,900	17	0.39%
	D	\$1,532,000	2	0.06%	\$2,300,000	3	0.09%	\$3,832,000	5	0.14%
	E	\$5,165,000	4	0.19%	\$2,495,000	2	0.09%	\$7,660,000	6	0.28%
	F	\$10,265,871	4	0.38%	\$5,003,371	2	0.19%	\$15,269,243	6	0.56%
	G			0.00%	\$6,205,000	1	0.23%	\$6,205,000	1	0.23%
ROYAL SHELL REAL ESTATE Total		\$38,638,671	72	1.43%	\$32,383,052	59	1.20%	\$71,021,724	131	2.63%
WILLIAM RAVEIS	C	\$745,000	1	0.03%			0.00%	\$745,000	1	0.03%
	E	\$1,249,500	1	0.05%			0.00%	\$1,249,500	1	0.05%
	F	\$4,575,000	1	0.17%			0.00%	\$4,575,000	1	0.17%
	G	\$35,242,000	4	1.30%	\$6,500,000	1	0.24%	\$41,742,000	5	1.54%
WILLIAM RAVEIS Total		\$41,811,500	7	1.55%	\$6,500,000	1	0.24%	\$48,311,500	8	1.79%
Grand Total		\$1,351,893,699	2,945	50.00%	\$1,351,893,699	2,945	50.00%	\$2,703,787,397	5,890	100.00%